

NC STATE

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**THINK
AND DO**



**Job Prospectus for
Associate Dean and Director, NC State Extension**

Raleigh, NC | Winter 2024

College of Agriculture and Life Sciences (CALs)

At NC State, the College of Agriculture and Life Sciences (CALs) embodies the land-grant mission through an integrated focus on education, research, and outreach. With 12 departments and numerous institutes and initiatives, CALs drives innovation and discovery to meet society's most pressing challenges.

Through the Office of Academic Programs, we prepare tomorrow's workforce to lead in agriculture and life sciences. The North Carolina Agricultural Research Service advances knowledge through cutting-edge research, and NC State Extension translates this knowledge into real-world solutions that serve communities across North Carolina and beyond.

By fostering interdisciplinary collaboration, CALs builds resilience in food systems, agriculture, health, energy, and environmental stewardship, shaping a better future for North Carolina, our nation, and the world.



NC State Extension

Since 1914, NC State Extension has served as the bridge between North Carolinians and our university's cutting-edge research, transforming knowledge into practical solutions that enrich lives, land, and livelihoods. Through a partnership with local governments, N.C. A&T State University, and the national Cooperative Extension network, we address the state's grand challenges—protecting natural resources, advancing public health, fostering future leaders, and equipping farmers to feed, clothe, and fuel a growing population.

With offices in all 100 counties and the Qualla Boundary, and a team of more than 1,000 experts, Extension connects North Carolinians to trusted, research-backed education and support. From local farms and businesses to global enterprises, we strengthen the state's #1 industry—agriculture—while helping families, businesses, and communities thrive.

Each year, Extension's programs and partnerships generate more than \$2 billion in economic impact and deliver an exceptional 27-to-1 return on investment for state and local governments. As NC State's largest outreach initiative and the UNC System's premier non-formal education provider, NC State Extension continues to set the standard for community-based education, creating a more resilient and prosperous North Carolina for all.

The Opportunity

The College of Agriculture and Life Sciences at NC State University invites applications for the position of Associate Dean and Director, NC State Extension.

The Position

The Associate Dean and Director of NC State Extension provides strategic leadership for all aspects of the university's Extension portfolio and reports directly to the Dean of CALS. As a key member of the Dean's administrative team, the Associate Dean of Extension works alongside the Senior Associate Dean of Administration, the Associate Dean of Academic Programs, and the Associate Dean and Director of the North Carolina Agricultural Research Service.

In this role, the Associate Dean and Director leads NC State Extension at the state, regional, national, and international levels. NC State Extension encompasses faculty and staff from CALS, the College of Design, the College of Natural Resources, and the College of Veterinary Medicine. The position collaborates closely with the deans, directors, and heads of 12 academic departments to deliver research-driven solutions, educational programs, and training that improve the quality of life, economic prosperity, and environmental health of all North Carolina communities.

With operations spanning all 100 counties and the Eastern Band of Cherokee, NC State Extension thrives through strong partnerships with local governments, which provide essential funding, space, and support. As the leader of these efforts, the Associate Dean and Director will guide these collaborations, ensuring mutually beneficial outcomes while empowering Extension experts to serve as primary educators. Together, they will address critical challenges and drive meaningful, lasting community impact.

The Associate Dean and Director may also receive a secondary appointment as the NC State University Vice Provost for Outreach and Engagement, reporting to the Executive Vice Chancellor and Provost. In this capacity, the incumbent advances NC State's mission of making knowledge and resources accessible to the public, in alignment with the university's strategic plan, Wolfpack 2030: Powering the Extraordinary. The Vice Provost collaborates with community partners to expand teaching, research, and public service, reinforcing NC State's commitment to its 21st-century land-grant mission. This dual role amplifies the impact of NC State Extension, extending its reach beyond agricultural life sciences and beyond state boundaries.

Qualifications

The successful candidate must have a terminal degree (Ph.D., J.D., or Ed.D.) in their area of expertise and meet the criteria for tenure as a full professor in one of CALS' 12 academic departments.

Candidates must demonstrate a strong understanding of the land-grant university philosophy and the mission of NC State Extension to translate research into actionable solutions that improve lives. They should possess experience in addressing critical needs in agriculture, food, health and nutrition, and youth development, while fostering collaboration with public and private entities.

Visionary leadership is essential, with the ability to position NC State Extension and the Office of Outreach and Engagement as pivotal contributors to North Carolina's progress. The candidate must also recognize the vital role of local government partnerships that fund and support field faculty and staff across the state.

The ideal candidate will be expected to demonstrate success, enthusiasm, and capacity for:

- **Leadership** – Unite diverse teams and stakeholders across the state to maximize the impact of Extension programs, cultivating a culture of collaboration and innovation.
- **Vision** – Articulate and implement a compelling vision for NC State Extension, aligning its current strategic plan with evolving challenges and opportunities across North Carolina.
- **Success** – Drive measurable outcomes that empower Extension clients to achieve their goals, while fostering resilience, adaptability, and long-term growth in communities.
- **Communication** – Engage effectively with internal teams, external stakeholders, and community partners to elevate Extension’s visibility and value, using creative strategies to share its successes and opportunities.
- **Fiscal Responsibility** – Manage budgets and resources with transparency and integrity, ensuring alignment with institutional priorities while advocating for investments in impactful programs.
- **Fundraising** – Collaborate with CALS Advancement to define and champion fundraising priorities, building relationships with donors, and cultivating partnerships that enhance Extension’s reach and capacity.
- **Management** – Promote a high-functioning organization through proactive planning, accountability, clear communication, and a commitment to continuous improvement and adaptability.

Preferred Qualifications

The ideal candidate will demonstrate:

- A proven ability to engage, inspire, and lead diverse teams effectively.
- A commitment to delivering innovative services, resources, and technologies that drive client success.
- Strong skills in listening, building relationships, and uniting stakeholders around common goals.
- Expertise in networking, negotiation, strategic thinking, and critical decision-making.
- A talent for promoting Extension’s successes to expand public awareness, support, and involvement.
- Experience in designing, implementing, evaluating, and ensuring accountability for impactful programs.
- Proficiency in managing budgets with integrity, transparency, and fiscal responsibility.
- A track record of collaborating with administrators across disciplines and institutions.
- Visionary leadership that advances Extension’s role locally, nationally, and globally, while fostering interdisciplinary engagement.
- A deep understanding of and passion for advocating for North Carolina agriculture.



How to Apply

Inquiries and nominations are invited and may be directed to: Megan Jacob, Search Chair and Senior Associate Dean, Administration, College of Agriculture and Life Sciences, at 919-513-6236 or mejacob@ncsu.edu

Confidential review of applications will begin in December 2024, and will continue until the position is filled. Candidates should provide a resume/CV, cover letter, and the names and contact information for three (3) professional references. References will not be contacted without prior knowledge and approval of candidates. These materials must be submitted online at <https://jobs.ncsu.edu/> (position # 00001891).



About NC State

At NC State, we create prosperity for North Carolina and the nation. We began as a land-grant institution grounded in agriculture and engineering. Today, we're a pre-eminent research enterprise that excels across disciplines.

NC State is a powerhouse in science, technology, engineering and math. We lead in agriculture, education, textiles, business and natural resources management. We're at the forefront of teaching and research in design, the humanities and the social sciences. And we're home to one of the world's best colleges of veterinary medicine.

Our more than 38,000 undergraduate and graduate students learn by doing. They pursue original research and start new companies. They forge connections with top employers and serve communities local and global. Through it all, they enjoy an outstanding return on investment.

Whether it's [Princeton Review](#) ranking NC State among the nation's best values for universities, Money magazine naming it the No. 1 best college for your money in North Carolina, or [U.S. News & World Report](#) ranking NC State among the top 10 best values in public higher education, the university has many reasons to be proud.

Each year, NC State adds [\\$6.5 billion to the statewide economy](#), equivalent to creating more than 90,000 new jobs. That represents a significant return on investment for the residents of North Carolina in the form of research advances, innovative technologies, successful companies, skilled graduates and new jobs waiting for them.



Our more than 9,500 faculty and staff are world leaders in their fields, bridging the divides between academic disciplines and training high-caliber students to meet tomorrow's challenges. Together, they forge [powerful partnerships](#) with government, industry, nonprofits and academia to remake our world for the better. We expect everyone to give of their talents, skills, time and effort to make NC State an environment of inclusive excellence for all.

About Raleigh and North Carolina

North Carolina's rapid growth makes the state a leader and top spot for young professionals and families. Raleigh reflects statewide growth as a city on the rise:

- No. 6 among the best places to live in the U.S. ([U.S. News & World Report, 2024](#))
- No. 2 among the best-performing cities in the U.S. ([Milken Institute, 2024](#))

With Durham and Chapel Hill, the capital city anchors the Research Triangle, a national hotspot for high-tech enterprise. The region's top companies — including IBM, Cisco Systems, SAS Institute, Biogen Idec and GlaxoSmithKline — rank among the country's best employers. NC State also maintains strong agricultural partnerships with Bayer, BASF, Novozymes and Syngenta, companies that lead the way in hiring new NC State graduates. The region maintains a robust startup ecosystem with numerous engineering and sciences startups — many from NC State — along with abundant venture capital.

Celebrating its 137th year in 2024, NC State continues to make its founding purpose a reality. Every day our career-ready graduates and world-leading faculty make the fruits of learning, discovery and engagement available to people across the state, throughout the nation and around the world.



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NC State University is an equal opportunity and affirmative action employer. All qualified applicants will receive consideration for employment without regard to race, color, national origin, religion, sex, gender identity, age, sexual orientation, genetic information, status as an individual with a disability, or status as a protected veteran. Individuals with disabilities requiring disability-related accommodations in the application and interview process are welcome to contact 919-515-3148 to speak with a representative at the Office of Equal Opportunity.